Some Questions to Consider

- **CONtext**
  - **What is the value from the customers' and stakeholders' perspective?**
  - **What are the ultimate health measures for the value stream?**
  - **What leadership cadence is needed to support the development of this new way of working?**
- **CONcepts**
  - **How many concepts will you develop before converging?**
  - **What will be the lean-style cost model you will use for comparing the value of the different concepts and how will you measure progress on other key metrics like safety, quality and delivery?**
- **CONverge**
  - **What is the proper degree of automation for your process?**
  - **What product & process design challenges would help to improve the value?**
  - **How balanced is the flow of the product as it moves through the process steps?**
- **CONfigure (& connect)**
  - **What degree of mock-up is required for which process steps?**
  - **What are your quantity control & quality control plans at each station?**
  - **What layout shapes will best support the customer demand?**
  - **What refinements are needed in the leadership andon?**
- **CONfirm**
  - **What predictors are you going to utilize in your scorecard?**
  - **How will you ensure that every trial is executed smoothly and provides the expected learnings?**
  - **What are your indicators for glide paths?**
  - **Is the help chain working?**
- **CONtinuously Improve**
  - **How will you build, grow and sustain the capability of lean process creation leaders and key contributors?**
  - **What tools and techniques are important to your organization?**
  - **What are your challenges in making technical work visible and manageable?**